



# State Bank of India

CENTRAL RECRUITMENT & PROMOTION DEPARTMENT,  
CORPORATE CENTRE, MUMBAI

## RECRUITMENT OF SPECIALIST CADRE OFFICERS IN STATE BANK OF INDIA (CONTRACTUAL APPOINTMENT)

ADVERTISEMENT NO. CRPD/SCO/2015-16/6

1. Online Registration of Application starts from: 10.11.2015

2. Last date for Online Registration of Application & Payment of Fees: 20.11.2015

3. Last date for receipt of the print out of Online application along with enclosures at SBI, CRPD, Corporate Centre, Mumbai: 27.11.2015

State Bank of India invites Online applications from Indian citizens for appointment in following Specialist Cadre Officers posts in State Bank of India on contract basis. Candidates are requested to apply Online through link given in “careers with us” section of Bank’s website [www.statebankofindia.com](http://www.statebankofindia.com) or [www.sbi.co.in](http://www.sbi.co.in)

### PLEASE NOTE THAT

- A candidate can apply for only one post under this project.
- The process of Registration of application is completed only when fee is deposited with the Bank through Online mode on or before the last date for fee payment.
- Before applying, candidates are requested to ensure that they fulfill the eligibility criteria for the post as on the date of eligibility. Shortlisting & interview will be purely provisional without verification of documents. Candidature will be subject to verification of details/documents when the candidate reports for interview if called.
- Candidates are advised to check Bank’s website [www.statebankofindia.com](http://www.statebankofindia.com) or [www.sbi.co.in](http://www.sbi.co.in) for details and updates.

### VACANCIES AND OTHER DETAILS IN RESPECT OF VARIOUS POSTS AS DETAILED BELOW:

Sr. No.	Post & Post Code	Vacancies		Age as on 31.10.2015		Educational Qualification as on 31.10.2015	Relevant experience as on 31.10.2015
		GEN	TOTAL	Min	Max		
1.	Vice President (Customer Relationship Management) Code: VP (CRM)	1	1	21	40 Years	Master’s / Doctoral degree in Statistics, Economics, Econometrics, Operations Research from reputed university.	Minimum 5 years of experience in analytical modelling and CRM, preferably in large Banking / Insurance Companies... and Minimum 3 years of experience in Leadership role or Team Building.
2.	Vice President (Credit & Operations Analytics) Code: VP (COA)	1	1	21	40 Years	Master’s / Doctoral degree in Statistics, Economics, Econometrics, Operations Research from reputed university.	Minimum 5 years of experience in analytical modelling in respect of risk and default management and operations preferably in large Banking / Insurance Companies... and Minimum 3 years of experience in Leadership role or Team building.
3.	Vice President (Project Management) Code: VP (PM)	2	2	21	40 Years	PMP certification along with BE / B.Tech. in Computer Science /Computer Application / Information Technology / Electronics / Electronics & Instrumentation (OR) M.Sc in Electronics / Electronics & Instrumentation /Computer Science / Information Technology / Computer Applications (OR) MCA from Government recognized University / Institutes.	Minimum 7 years of experience in IT sector company out of which minimum 3 years in project management in a leadership role.
4.	Technology Architect Code: (TA)	2	2	21	40 Years	BE / B.Tech. in Computer Science / Computer Application / Information Technology / Electronics / Electronics & Instrumentation (OR) M.Sc in Electronics / Electronics & Instrumentation / Computer Science / Information Technology / Computer Applications (OR) MCA from Government recognized University / Institutes.	Minimum 10 years of experience in IT sector company out of which minimum 3 years in architecture design (HW and applications).
5.	Vice President (Human Resources) Code: VP (HR)	1	1	21	40 Years	MBA (HR) from reputed university / Institute.	Minimum 7 years of experience in handling HR in IT sector.
6.	Vice President - Compliance (Company Secretary) Code: VP-C (CS)	1	1	21	45 Years	Candidate should essentially be Post Graduate and fellow membership of the institute of Company Secretaries of India. Candidate with additional degree in Law / Chartered Accountants / MBA (Finance) from reputed A Grade B-School / CA IIB are preferred.	Minimum 7 years of experience in a public sector bank or a reputed listed public limited company (3-5 years of in depth exposure to compliance function / secretarial function is desirable).

#### A. JOB PROFILE :

##### Post 1) Vice President (Customer Relationship Management)

##### Post 2) Vice President (Credit & Operations Analytics)

- To develop various models for acquisition of customers, increasing cross –sell and upsell, improving revenue per customer, increasing share of wallet / products per customer and reducing NPAs.

##### Post 3) Vice President (Project Management)

- Resource Planning in the department.
- Proactively drive adoption of standard project management methodology in tune with IT and IS policy of the Bank.

##### Post 4) Technology Architect

- To create an enterprise architecture blueprint of the Bank across process, applications, data, infrastructure layers and IT policies for all IT projects undertaken by the Bank.

##### Post 5) Vice President (HR)

- Identifying the skills and qualifications required for various IT projects at the time of recruitment.
- Designing compensation package and for drawing other employee benefit programs.

**Post 6) Vice President - Compliance (Company Secretary)**

- Ensuring compliance of various regulations of SEBI Listing Regulations, RBI - GoI Provisions - Regulations and SBI Act/Regulations. Coordination with and reporting to the board, recognise stock exchange(s) and depository respect to compliance with rules, regulations and other directives of these authorities in manner as specified time to time, submission of periodical returns/information to stock exchanges(s) as per statutory/regulatory requirements etc.

**B. REMUNERATION FOR POST 1 TO 5:** The total emoluments (CTC) will be ₹18 lacs per annum. No perquisites.

For 2nd year: ₹ 18 lacs + 10% performance based variable pay and for 3rd year: ₹ 18 lacs + 20% performance based variable pay. However, remuneration is negotiable for suitable candidates.

**REMUNERATION FOR POST 6:** For 1st Year: The total emoluments (CTC) will be ₹ 24 lacs. No perquisites.

For 2nd year: ₹ 24 lacs + 10% performance based variable pay and for 3rd year: ₹ 24 lacs + 20% performance based variable pay. However, remuneration is negotiable for suitable candidates within a band of 24-30 lacs. Reimbursement of Medical Insurance premium for self and family of not exceed 2 children, amount not exceed ₹ 0.30 lacs, shall be paid extra.

**C. PERIOD OF CONTRACT:** 3 years and may be extended further at the discretion of the Bank.

**D. SELECTION PROCEDURE:**

- i) Selection will be based on Short listing and Personal Interview.

**Interview:** Adequate number of candidates as decided by the Bank will be shortlisted based on their qualification, experience and overall suitability for Interview. The qualifying marks in Interview will be as decided by the Bank.

**Merit List:** For selection will be prepared in descending order on the basis of scores obtained in interview only. In case more than one candidate score the cut off marks [common mark at cut off point], such candidates will be ranked according to their age in descending order, both in the select list as well as in the wait list.

**E. HOW TO APPLY:**

- Candidates should have valid email ID which should be kept active till the declaration of results. It will help him/her in getting call letter/interview advices etc. by email.

**a) GUIDELINES FOR FILLING ONLINE APPLICATION:**

- i) Candidates will be required to register themselves online through Bank's website [www.statebankofindia.com](http://www.statebankofindia.com) or [www.sbi.co.in](http://www.sbi.co.in) and pay the application fee using debit card/ credit card/ Internet Banking etc.
- ii) Candidates should first scan their latest photograph and signature. Online application will not be registered unless candidate uploads his/her photo and signature as specified.
- iii) Candidates to visit Bank's website [www.statebankofindia.com](http://www.statebankofindia.com) or [www.sbi.co.in](http://www.sbi.co.in) and open the appropriate Online Application Format, available in the 'Recruitment link'.
- iv) Fill the application carefully. Once the application is filled in completely, candidate should submit the data. In the event of candidate not able to fill the data in one go, he can save the data already entered. When the data is saved, a provisional registration number and password will be generated by the system and displayed on the screen. **Candidate should note down the registration number and password.** They can re-open the saved data using registration number and password and edit the particulars, if needed. This facility will be available for three times only. Once the application is filled in completely, candidate should submit the data and proceed for online fee payment.

**b) PAYMENT OF FEES:**

- i) Application fees and Intimation Charges (Non-refundable) ₹.600/-.
- ii) Fee payment will have to be made online through payment gateway available thereat.
- iii) After ensuring the correctness of the particulars of the application form candidates are required to pay fees through the payment gateway integrated with the application. No change/edit will be allowed thereafter.
- iv) The payment can be made by using debit card / credit card / Internet Banking etc. by providing information as asked on the screen. Transaction charges for online payment, if any, will be borne by the candidates.
- v) On successful completion of the transaction, e-receipt and application form with the date entered by the candidate will be generated & which should be printed.
- vi) If the online transaction is not successfully completed, please register again and make payment online.
- vii) There is also a provision to reprint the e-Receipt and Application form containing fee details, at later stage.

**c) Copies of the application (registered online) along with photocopies of (i) ID proof (ii) Proof of Date of Birth (iii) Educational Certificates: Mark-Sheets/Degree Certificate (iv) Experience certificates (V) e-Receipt for fee payment, should be sent to "Central Recruitment & Promotion Department, Corporate Centre, 3rd Floor, Atlanta Building, Nariman Point, Mumbai - 400 021 by 27 November 2015 by post. In case of non-receipt of photo copies of online application with required documents by the aforesaid date, their candidature will not be considered for the short listing and interview.**

**F) GENERAL INFORMATION:**

- i) Candidates should satisfy themselves about their eligibility for the post applied for.
- ii) Candidates serving in Govt./Quasi Govt. offices, Public Sector undertakings including Nationalised Banks and Financial Institutions are advised to submit 'No Objection Certificate' from their employer at the time of interview, failing which their candidature may not be considered and travelling expenses, if any, otherwise admissible, will not be paid.
- iii) In case of selection, candidates will be required to produce proper discharge certificate from the employer at the time of taking up the appointment.
- iv) Candidates are advised in their own interest to apply online much before the closing date and not to wait till the last date to avoid the possibility of disconnection / inability / failure to log on to the website on account of heavy load on internet or website jam.
- v) SBI does not assume any responsibility for the candidates not being able to submit their applications within the last date on account of aforesaid reasons or for any other reason beyond the control of SBI.
- vi) IN CASE IT IS DETECTED AT ANY STAGE OF RECRUITMENT THAT A CANDIDATE DOES NOT FULFIL THE ELIGIBILITY NORMS AND / OR THAT HE / SHE HAS FURNISHED ANY INCORRECT / FALSE INFORMATION OR HAS SUPPRESSED ANY MATERIAL FACT(S), HIS / HER CANDIDATURE WILL STAND CANCELLED. IF ANY OF THESE SHORTCOMINGS IS / ARE DETECTED EVEN AFTER APPOINTMENT, HIS /HER SERVICES ARE LIABLE TO BE TERMINATED.
- vii) Candidates are advised to keep their e-mail ID alive for receiving advices, viz. call letters/ Interview advices etc.
- viii) DECISIONS OF BANK IN ALL MATTERS REGARDING ELIGIBILITY, CONDUCT OF EXAMINATION, OTHER TESTS AND SELECTION WOULD BE FINAL AND BINDING ON ALL CANDIDATES. NO REPRESENTATION OR CORRESPONDENCE WILL BE ENTERTAINED BY THE BANK IN THIS REGARD.
- ix) Candidates, called for interview will be paid AC III Railway fare (Mail/Express) or Actual expenses, travelled by other modes, whichever is less by the shortest route in India. Local travelling expenses will not be paid.
- x) Appointment of selected candidate is subject to his/her being declared medically fit as per the requirement of the Bank. Such appointment will also be subject to the service and conduct rules of the Bank for such post in the Bank, in force at the time of joining the Bank.
- xi) Any legal proceedings in respect of any matter of claim or dispute arising out of this advertisement and/or an application in response thereto can be instituted only in Mumbai and courts/tribunals/ forums at Mumbai only shall have sole and exclusive jurisdiction to try any cause/dispute.