



STATE BANK INSTITUTE OF CONSUMER BANKING

WEBINARS

“Well Begun is Half Done”

Programme on Due Diligence in Retail Loans (Pre-Sanction)



PROGRAMME OVERVIEW

- ~ The programme will provide an understanding of the functions integral to exercising due diligence in loan appraisals.
- ~ Will cover the risks involved in retail business, due diligence for different products and aspects of pre-sanction verification.

PROGRAM OBJECTIVE

- To help participants hone their skills in Pre-Sanction due diligence
- To enable participants to comprehend various risks under Retail Loans

LEARNING METHODOLOGY

- 2 webinar sessions of 60 minutes each
- Interactive sessions, Case studies/Caselets

Who should attend?

Field Officers, Retail Credit Officers, Heads of Branches / Retail Credit Outfits

CO-ORDINATOR DETAILS

Shri N D V Sastry, AGM & Faculty/ Shri Avinash Agrawal, AGM & Faculty
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