

**QUARTERLY PROGRESS REPORT ON TRANSPARENCY IN WORKS / PURCHASES / CONSULTANCY
CONTRACTS AWARDED ON NOMINATION BASIS**

FOR QUARTER ENDED SEPTEMBER, 2014

ANNEXURE 'A'

**CIVIL / INTERIOR DECORATION / PACKAGE DEAL / HORTICULTURE / ELECTRICAL AND
CONSULTANCY CONTRACTS / APPOINTMENT OF ARCHITECTS ETC.**

(Rs. in lacs)

SR. No.	NAME OF THE PROJECT / WORK AND PLACE	TOTAL COST OF THE PROJECT / WORK	PARTICULARS OF SANCTION BY		NOMINATION RESORTED TO, IN RESPECT OF ARCHITECT / CONTRACTOR / SERVICE PROVIDER (PLEASE MENTION BELOW)	APPROXIMATE ARCHITECT'S FEES PAYABLE (Rs. in lacs)	REASON FOR RESORTING TO NOMINATION	REMARKS, IF ANY
			Authority	On				
1.	Review of SMECCC initiative remedial measures (Nationwide Roll out) and	Rs. 855 lac plus taxes	ECCB	09.07.2014	The Boston Consulting Group (India) Pvt Ltd	NA	i. SBI internal resources are constrained to ensure fast paced implementation. Project Vijay represent a significant change across several elements of the business including operating model, monitoring and collections, processes, products etc. These changes build upon each other and need to be implemented simultaneously for ensuring success. Like all important and large scale programmes, it is critical to ensure	

						<p>that these recommendations are implemented consistently across the country without dilution. This is a significant change management program that needs to be executed. Our internal stakeholders need to devote their bandwidth towards day to day running of business. External consultant would ensure that the Bank derives full benefits from this program.</p> <p>ii. As the existing structure of SMECCCs was not yielding desired results, The Boston Consulting Group (BCG) was assigned the job to study the model and suggest ways to improve. This was done on a nomination basis on 08th February 2013 in view of the fact that we wanted a second opinion on the existing model. The current rollout is on the basis of the recommendations of this study. The other reasons for selecting BCG for this task are</p> <ul style="list-style-type: none">a. Significant time saving – Hiring BCG will ensure continuity of current team and they can start nationwide implementation without any delayb. Cost saving – Time saving	
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							<p>would also translate into cost savings for the Bank. BCG would not invest time in understanding the answer, developing working relationships etc. They have resident knowledge and can deliver superior outcomes at cheaper cost to the Bank</p> <p>c. Full implementation – BCG team's unique experience of supporting the Bank with development of strategy and pilot implementation would ensure full rigorous implementation</p> <p>d. Our experience with the BCG team has been quite positive</p> <p>iii. The Bank has in the past engaged the services of various outside agencies for similar projects. Incidentally, BCG has been awarded assignment for review/restructuring of HR policies of the Bank recently. The price quoted for Project Vijay (Rs. 95 lac per month), with the team size mentioned in following paragraph, is comparable with the</p>	
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							price for the assignment given to BCG for review of HR policies (Rs. 10.85 Cr for entire project lasting eleven months i.e. Rs. 98 lac per month) with the same team size. Comparing the prices quoted by other different agencies engaged by the Bank in similar projects and keeping in view the area of operations, the price quoted by BCG, considered to be reasonable and hence acceptable to us.	
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Certificate

- (i) We certify that allotment of work on nomination basis was approved by the sanctioning authority.
- (ii) We certify that conditions for awarding contracts on nomination basis have been fulfilled in respect of all contracts reported.
- (iii) We also confirm that due diligence process including adhering to CVC guidelines has been strictly followed while awarding high value contracts.

Department Name: SME BU

Authorised signatory

Date: 02.09.2014