

# State Bank of India



## Engagement of Sector Consultants *Information Brochure*

*Last date of receipt of Applications at the Bank is 08.07.2024 by 5.00 p.m*

State Bank of India is looking for professionals with suitable domain expertise to provide relevant inputs, specifically in the **technical** and **commercial** area, to enable the appraising / monitoring team to fully grasp the nuances of various assumptions, events and situations which could have an implication on the risk parameters/mitigations, pace, and impact on the actual implementation compared to project schedule and keep these Teams abreast of developments in respective sectors, at all times.

**We are looking for Consultants specifically in the following sectors -**

**Table 1**

<b>Sr. No</b>	<b>Sector</b>
1	Roads
2	Ports
3	Urban( Metro /Rail)
4	Airport
5	Wind Energy
6	Hydro/ Pump Hydro
7	Solar Energy
8	Thermal
9	Oil & Gas (Hydrocarbons & City Gas Distribution)
10	Hospitals / Medical colleges
11	Waste Management
12	Cement
13	Fertilizers
14	Pharmaceuticals
15	Mining-Coal
16	Metals
17	Steel
18	Electric Vehicles
19	Green Hydrogen
20	Electronic/ Semi-Conductors
21	Battery
22	Solar Cell Manufacturing
23	Telecom
24	Data Centre
25	Smart Meter

### **Broad Scope of work for the Sector Consultants**

#### **Scope of work for the Sector Consultants :**

- Advising the Bank on the technical aspects / viability/ adequacy/various assumptions of individual projects handled by the Bank for finance.

- Attending meetings with Bank officials/developers / consultants for discussing project related technical issues for and on behalf of the Bank.
- Providing support to our offices during implementation / operations phases on issues emerging out of the technical and other review reports.
- Advising the Bank on the impact of variations in the technical specifications of the project economics.
- Advising the Bank on Sector specific issues/emerging trends, risks, mitigations etc.as and when required.
- Providing support for carrying out stock audit of units/projects financed by the Bank.
- Periodical knowledge sharing with Bank Officials, as required, through presentations, meetings, discussions.
- Visits to new/ongoing/completed Sites as per the Bank requirement/consideration.
- Any other Project specific or Sector specific expert inputs required by the Bank.

### **Eligibility Criteria**

For Serial Nos' (1 to 17, Table-1))- Retired Senior Executives from PSUs/Reputed Private Organizations/Semi-Government bodies, not in full time employment of any company and able to maintain an arm's length relationship with the company / group in respect of whose project (s), services of Consultants may be availed by the Bank.

For Serial Nos' (18 to 25, Table-1) - Retired Senior Executives from PSUs/Reputed Private Organizations/Semi-Government bodies and able to maintain an arm's length relationship with the company / group in respect of whose project (s), services of Consultants may be availed by the Bank.

**Academic** - Degree from IIT, Indian School of Mines, or other reputed engineering Colleges.

**Work Experience** - Minimum 25 years \$. Ideally should have held senior positions like Managing Director, Executive Director, Director (Technical /Projects), Member (Technical) / Chief Engineer, Director / Head (Marketing), Chief Technology Officer or Deputy Technology Officer, Chief/ Senior Scientist with technical background etc.

\$ For Serial Nos' (18 to 25, Table-1), Work Experience criteria is minimum 10 years .

**Competence & Skills** - Fully up-to-date with current domain developments and possess hands on experience in any or all of (a) preparing project feasibility studies (b) execution and implementation of projects (c) Plant operations and also have extensive experience in other aspects including evaluation of technologies, project contracts, commercials, dealing with various government and other agencies, relating to the sectors specified.

## **Remuneration -**

### **Fixed component (Retainership fee) –**

For Serial Nos' (01 to 17, Table-1) Rs 5.00 lacs per annum (Rs 1.25 lac to be paid on quarterly basis) plus applicable taxes.

For Serial Nos' (18 to 25) Rs 7.00 lacs per annum (Rs 1.75 lac to be paid on quarterly basis) plus applicable taxes.

### **Variable component (fee payable per assignment) –**

For Serial Nos' (01 to 17) Rs 0.50 lac per assignment plus Rs 0.25 lac per assignment towards Office & Administrative expenses (i.e total Rs 0.75 lac per assignment).

For Serial Nos' (18 to 25) Rs 1.00 lac per assignment plus Rs 0.25 lac per assignment towards Office & Administrative expenses (i.e total Rs 1.25 lac per assignment).

Actuals to be reimbursed on travelling and stay, as per Bank's norms.

## **Term of Engagement -**

Engagement would be on a contractual, non-exclusive, retainership basis for a period of 1 year with Bank's discretion to roll-over annually based on satisfactory annual review (Maximum rollover permitted twice).

## **Empanelment Process -**

All the valid applications will undergo initial scrutiny by a Screening Committee at the Bank and shortlisted candidates will be invited for an interaction with an Empanelment Committee.

## **How to apply**

The applications should be prepared strictly in the format provided on A4 size paper and sent along with the following supporting documents. The Application form can be downloaded from the Bank's website [www.sbi.co.in](http://www.sbi.co.in) (path: **SBI in the News – Procurement News – Engagement of Sector Consultants**).

- 1. Education related** – Copies of degree
- 2. Professional Qualifications** – Copies of all related certificates
- 3. Work Experience related** – Copies of relieving certificates for all the jobs mentioned in the application form.
- 4. Professional Engagement related** – Copies of relevant certificates

References – At least two references may be provided as per details in the application form.

Please write “**APPLICATION FOR CONSULTANTS: SECTOR NAME\*** ” on the envelope.

\* The Sector Name as mentioned in the **Table 1** of this information brochure.

**Address for submitting the application:**

**By Post / Courier :** The Deputy General Manager, State Bank of India, Project Finance & Structuring SBU, Mafatlal Centre, 4<sup>th</sup> floor, Nariman Point, Mumbai – 400 021.

**E-Mail ID :** [mis.pfsbu@sbi.co.in](mailto:mis.pfsbu@sbi.co.in)

**The last date for receiving the application at the Bank is 08.07.2024 by 5.00 p.m.**

**Contacts for any queries: 022-68621014/16**

**General Guidelines:**

1. We request the candidate to take care and ensure that he / she fulfils the eligibility and other norms mentioned above as on the specified date and that the particulars furnished by him / her are correct in all respect. **In case, it is detected at any stage that the candidate does not fulfil the eligibility norms and / or that he / she has furnished any incorrect / false information or has suppressed any material fact(s), his/her candidature will stand cancelled. If any of these shortcoming(s) is / are detected even during the contract period, the Bank may at its sole discretion, terminate the arrangement.**
2. The selected candidate shall be accepted as consultants subject to submitting a 'Self Declaration of Medical Fitness' by him/her for effectively performing the duties as per terms of engagement as Sector Consultant.
3. The Bank reserves the sole right to decide on engaging or not engaging Consultants in any specific sector.
4. The Bank reserves the right to discontinue the services of a consultant at any point during his/her tenure after engagement, without assigning any reasons whatsoever.
5. The candidate should ensure that the application is strictly in accordance with the prescribed format; is properly and completely filled and is delivered / e-mailed at the above mentioned address within the prescribed time.
6. The bank has no responsibility for any delay in receipt or loss of any communication in postal transit.

7. Any legal proceedings in respect of any matter of claim or dispute arising out of this advertisement and/or an application in response there to can be constituted only in Mumbai and courts/ tribunals/ forums at Mumbai only shall have sole and exclusive jurisdiction to try any clause/ dispute.

Mumbai  
Date:

Sd/-  
Deputy General Manager  
(Project Finance & Structuring SBU)